

# Portfolio





# Why FatCat Coders

Connecting businesses with top-tier engineering talent to drive innovation and growth.

## 6 YEARS OF EXCELLENCE IN TALENT PLACEMENT

- ◆ Over 200 engineers placed across diverse industries.
- ◆ Successfully partnered with 50+ clients globally.
- ◆ Supported 70+ projects with a seamless hiring approach.

## TRUSTED BY INDUSTRY LEADERS

- ◆ Expertise in SaaS, Fintech, Healthcare, Cybersecurity, AI, and more.
- ◆ Clients include startups and main partners of Fortune 500 companies.
- ◆ Built lasting partnerships with companies like Calendly, Rasa, and Janea Systems.

## RESULTS THAT SPEAK

- ◆ 4+ million hours of tracked work by our placed engineers.
- ◆ Reduced time-to-hire with full administrative support.
- ◆ Helped clients scale teams by up to 300% in less than a year.
- ◆ Enabled startups to bring products to market in record time, with timelines as short as 4 months.

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# About us

Founded in 2018, FatCat Coders focuses on simplifying the hiring process by connecting businesses with skilled engineers and managing the hiring workload. Over the past six years we've refined a needs-focused approach based on client feedback, ensuring a seamless experience from recruitment to project execution.

Our support includes not only traditional administrative tasks like legal workload, payroll, and contracts. We also focus on keeping the engineers motivated and productive by providing essential resources, such as home office equipment, workspace setups, extra training, and private health insurance.

**As your trusted partner, we take care of these complexities, so you can focus on leading your projects.**





# Our simple hiring approach

We like to keep things simple, so our hiring process can be explained in four steps, showing you what to expect from us:

1

## Tell us your requirements & get matched

Schedule a call with us to discuss your project needs. After the call, we'll review our talent pool and match you with the best candidate for your requirements.

2

## Meet your engineer

Prepare your questions for the upcoming call with your engineer. This is your opportunity to assess their fit for the project. If you're satisfied, we'll proceed to the next step.

3

## Trial period

Start with a 160-hour trial period, risk-free. If the engineer is not the right fit, you can cancel at no charge or request a replacement that better suits your needs.

4

## Focus on your project, we handle the rest

We manage the HR, legal, and administrative aspects, allowing you to focus on what matters most —

**building your product.**



# Placement by position

Focusing primarily on engineering, we have successfully placed over **200 engineers** at different seniorities for various clients. Understanding the importance of other key areas in product development, we've also filled many essential positions in supporting departments.

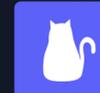
Below is a list of roles we've successfully covered:

## TECHNICAL ROLES

- ✓ Full-Stack Engineers
- ✓ Frontend Engineers
- ✓ Backend Engineers
- ✓ DevOps Engineers
- ✓ Software Architects
- ✓ Machine Learning Engineers
- ✓ Information Security Experts
- ✓ Application Service Engineers
- ✓ QA Automation Engineers
- ✓ QA Manual & Automation Testers

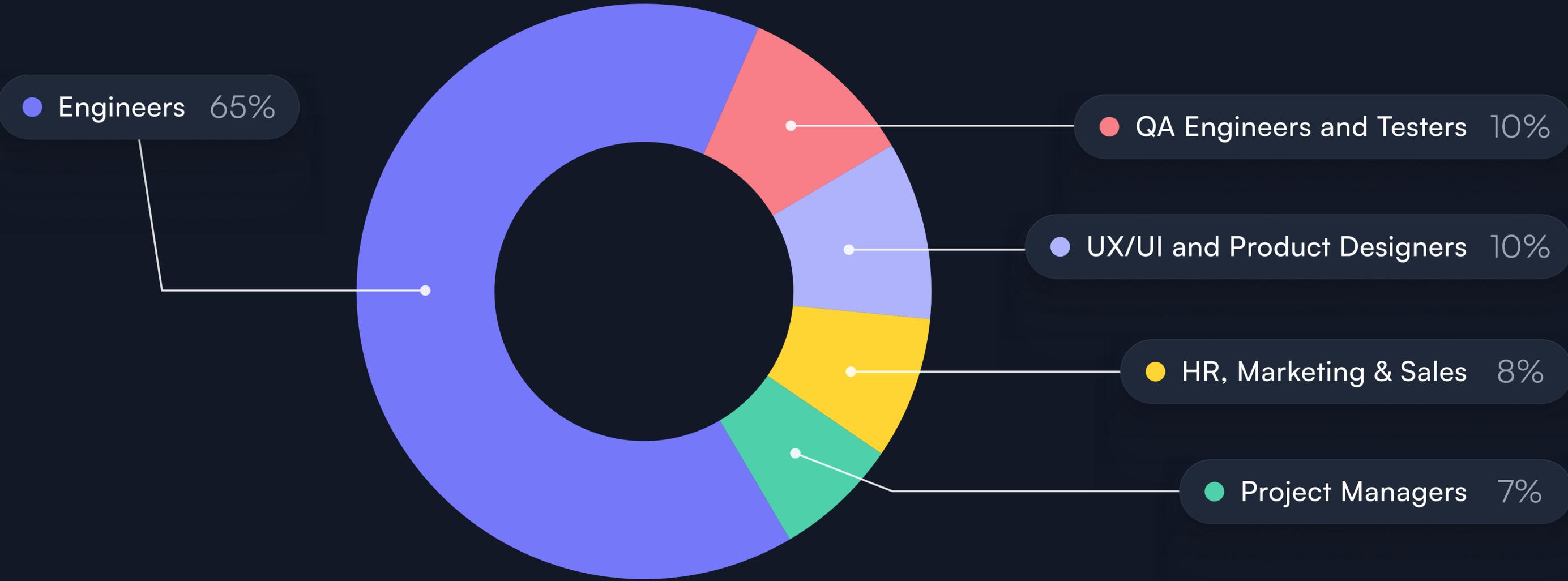
## NON-TECHNICAL DEPARTMENTS

- ✓ UX/UI & Product Designers
- ✓ Project Managers
- ✓ HR & Operations Specialists
- ✓ Sales & Customer Success
- ✓ Marketing Managers



# Placement by position

The pie chart below illustrates the distribution of placements we have made by role since 2018.





# Technologies and skills

Here's a look at some of the most commonly used technologies and skills our placed engineers bring to the table. While this list highlights popular capabilities, our talent pool offers much more, with a wide range of expertise to meet your unique needs.

## FRONTEND

- ✓ JavaScript
- ✓ TypeScript
- ✓ React
- ✓ Next.js
- ✓ Angular
- ✓ Vue.js
- ✓ Gatsby
- ✓ Tailwind CSS
- ✓ AntDesign
- ✓ UX/UI Design

## BACKEND

- ✓ Node.js
- ✓ Nest.js
- ✓ Express
- ✓ Symfony
- ✓ PHP
- ✓ Ruby
- ✓ C++
- ✓ C#
- ✓ Python
- ✓ Java  
(from JavaEE to latest)
- ✓ Groovy
- ✓ PL/SQL
- ✓ RESTful APIs
- ✓ SOAP web services
- ✓ GraphQL
- ✓ REST/RPC style APIs
- ✓ Microservices architecture
- ✓ Objective-C
- ✓ Oracle
- ✓ Microsoft Azure
- ✓ TypeORM

## MOBILE

- ✓ Swift
- ✓ Kotlin
- ✓ React Native
- ✓ iOS and Android



# Technologies and skills

Here's a look at some of the most commonly used technologies and skills our placed engineers bring to the table. While this list highlights popular capabilities, our talent pool offers much more, with a wide range of expertise to meet your unique needs.

## QA AND TESTING

- ✓ Selenium
- ✓ Cypress
- ✓ JUnit
- ✓ TestRail
- ✓ QF-Test
- ✓ TestBench
- ✓ SoapUI
- ✓ Postman (API Testing)
- ✓ JMeter (Performance Testing)

## DATA ANALYSIS AND DATA ENGINEERING

- ✓ Python
- ✓ SQL
- ✓ NoSQL
- ✓ PostgreSQL
- ✓ MySQL
- ✓ MongoDB
- ✓ Redis

## SECURITY & COMPLIANCE

- ✓ TLS/SSL
- ✓ Cybersecurity
- ✓ ISO 27001
- ✓ SIEM
- ✓ GDPR



# Our clients and projects

Here you can learn more about our clients and the industries they belong to. The following pages highlight the challenges our clients face, the solutions we provided, and the profiles of the experts we placed.



#scheduling



#workforce-management



#healthcare



#time-tracking



#call-tracking



#cybersecurity



#healthcare



#digital-wallet



#cybersecurity



#software-development



#marketing-widget



#digital-banking



#hospitality



#fintech



#insurance



#artificial-intelligence



#fintech

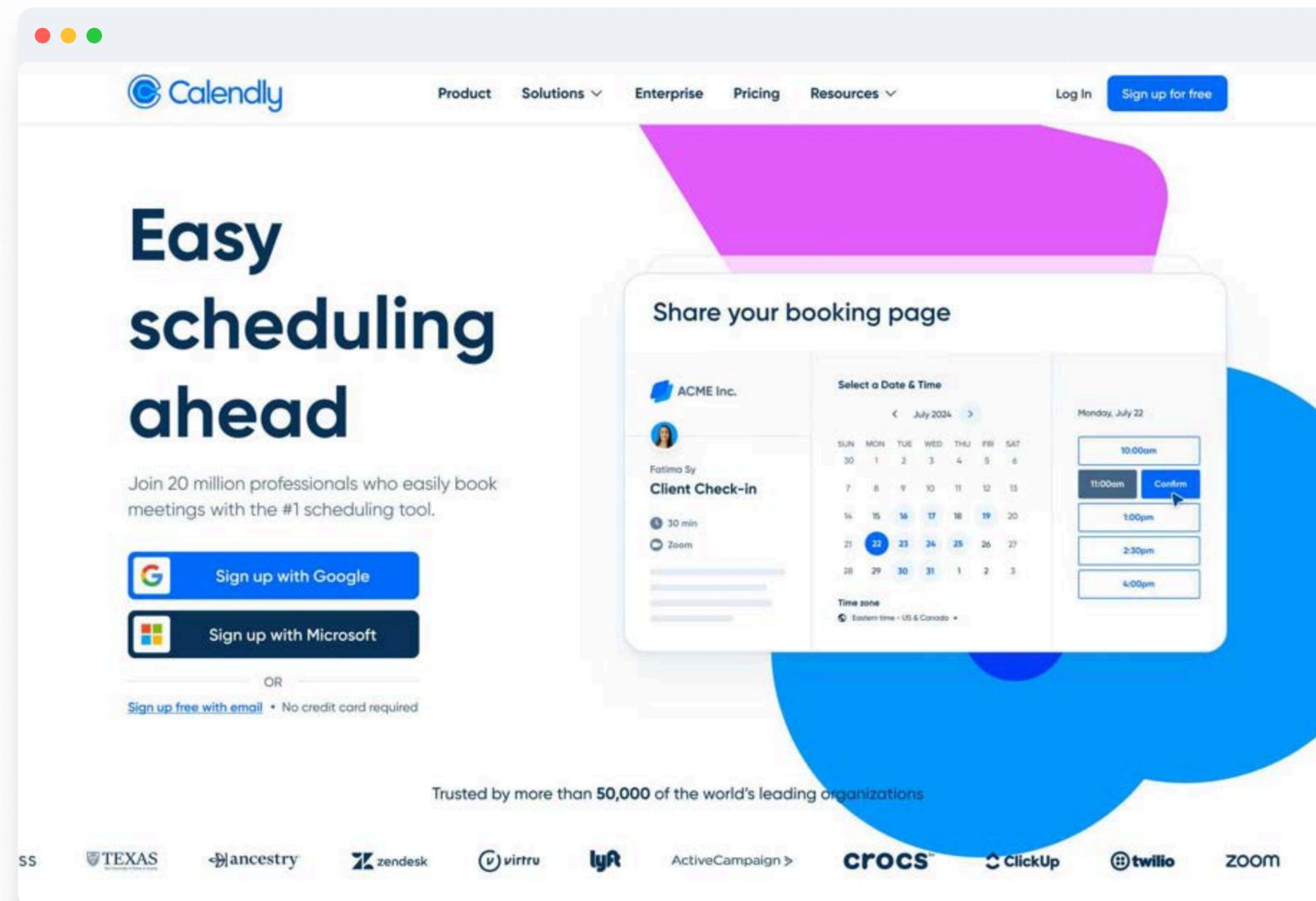
#scheduling

# Calendly

Calendly is a scheduling automation platform designed to simplify meeting arrangements. With over 20 million users across 230+ countries, it is a leading solution for efficient scheduling.

Our collaboration with Calendly began in 2020 and continues to thrive, involving placement of experts on the following projects:

- Enhancements to Calendly's core product (Calendly)
- Development and updates for the marketing webpage (Calendly.com)
- iOS development for the App Store (Calendly Mobile)



#scheduling

# Calendly

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## CORE PRODUCT

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### The challenge

- ◆ In 2020, Calendly required a fast and dependable team extension to support ongoing product development and meet growing customer demands. Accelerating the hiring process was crucial while ensuring that new team members were highly skilled and a perfect fit.
- ◆ There was no room for delays caused by administrative, recruitment, or HR tasks, as they needed engineers with the right expertise to keep up with their rapid development. The challenge was to meet these needs without compromising on quality or the ever-evolving nature of their SaaS environment.

## OUR SOLUTION 🙌



#scheduling

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## CORE PRODUCT

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### What did we do?

- ◆ **Starting with a single placement in 2020**, we quickly expanded to placing 3 and **now doubled that number to 6 engineers**, who consistently contribute to Calendly's core product.
- ◆ **The collaboration also extended to QA** where we successfully placed a vetted QA Engineer.
- ◆ **Calendly reduced their time-to-hire** while we managed all administration and payroll. With remote and on-site offices, private health insurance, and other perks, the placed team members integrated into Calendly's projects, **cutting administrative and hiring costs**.



#scheduling

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## CORE PRODUCT

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### Who did we place?

- ◆ **6 Full-Stack Engineers** with 3 to 7 years of experience, spanning various seniority levels. They are all skilled in Ruby, PostgreSQL, React, Redux, TypeScript, and microservices architecture.
- ◆ **QA Engineer** with over 4 years of experience, specializing in manual and automated testing, particularly with Cypress.



#scheduling

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MAIN WEBPAGE — [CALENDLY.COM](https://calendly.com)

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## The challenge

- ◆ In 2023, they faced the challenge of transitioning from Gatsby-hosted web pages to Next.js. This required not only technical expertise but also a strategic approach to people placement. To meet the tight timelines and ensure a smooth transition Calendly needed skilled professionals who could quickly respond to this challenge.
- ◆ The solution had to be swift, cost-effective, and designed to minimize unexpected costs, while ensuring the right team was in place to drive the project forward efficiently.

OUR SOLUTION 🙌



#scheduling

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MAIN WEBPAGE — [CALENDLY.COM](https://calendly.com)

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## What did we do?

- ◆ **We successfully placed 3 engineers** to handle the migration from Gatsby to Next.js.
- ◆ The placed engineers used their expertise to research and select the best framework and CI/CD deployment for the main webpage, **completing the project in two to three months with minimal risks.**



#scheduling

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MAIN WEBPAGE — [CALENDLY.COM](https://calendly.com)

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## Who did we place?

- ◆ **3 Full-Stack Engineers:** One engineer with over 5 years of experience and team-leading skills, and two engineers with over 3 years of experience, skilled in Gatsby, Next.js, React, Vercel, AWS, TypeScript and Contentful.
- ◆ **QA Engineer** with over 4 years of experience in automated testing using Cypress.
- ◆ **2 Full-Stack Engineers:** One engineer with over 15 years of experience and another with over 6 years of experience with the same tech stack responsible for maintaining and enhancing the webpage.



#scheduling

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## IOS APPLICATION (CALENDLY MOBILE)

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### The challenge

- ◆ The further development of Calendly required the iOS version of the platform. Expert engineers were needed to lead and execute the project. They had the core team, but they needed additional engineers who could onboard quickly.
- ◆ It wasn't just about technical expertise, the focus was on placing iOS engineers who could meet the tight schedule. Equally important was their ability to seamlessly integrate into the existing team without delays from lengthy hiring and onboarding processes.

### OUR SOLUTION 🙌



#scheduling

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## IOS APPLICATION (CALENDLY MOBILE)

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### What did we do?

- ◆ **In 5 days** we placed 3 experts, including a Principal Engineer with over 20 years of experience.
- ◆ The onboarded experts have successfully **delivered the iOS solution on time**, while also paving the way for new functionalities.
- ◆ The Principal Engineer and one of the iOS Engineers are **still a part of the team**, now contributing to new iOS app functionalities.



#scheduling

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## IOS APPLICATION (CALENDLY MOBILE)

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### Who did we place?

- ◆ **Principal Engineer** with over 20 years of experience focused on iOS development, including Xcode, Swift, UIKit, SwiftUI, and software architecture.
- ◆ **2 iOS Engineers** with over 8 years of experience in iOS development, proficient in Swift, REST and MVVM.



#scheduling

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## TESTIMONIAL

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“

*I appreciate the FatCat Coders' dedication to quality, timeliness of the work, and ability to be flexible to meet our needs. Their level of responsiveness and engagement is truly helpful.*



**Kevin Skibbe**

HEAD OF ENGINEERING @ CALENDLY



#time-tracking

# Insightful

Insightful specializes in workforce analytics and productivity software and their solution includes productivity management, time-tracking, and employee monitoring tools.



## PRODUCT

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### The challenge

- ◆ In 2020, their team consisted of 15 people and their platform was in the production phase. They aimed to expand their team to accelerate product development.
- ◆ They needed ongoing support to quickly and efficiently fill engineering and support roles within tight timeframes. The product's early phase demanded adaptable people who were ready to take on the challenge.

## OUR SOLUTION 🙌



#time-tracking

# Insightful

Insightful specializes in workforce analytics and productivity software and their solution includes productivity management, time-tracking, and employee monitoring tools.



## PRODUCT

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### What did we do?

- ◆ We placed **14 people** for both technical and non-technical roles.
- ◆ Our placements accelerated the hiring process and helped build strong core teams, **many of whom are still working with Insightful.**
- ◆ Several placed candidates have grown into more advanced roles and **9 of the 14 took on key responsibilities.**



#time-tracking

# Insightful

Insightful specializes in workforce analytics and productivity software and their solution includes productivity management, time-tracking, and employee monitoring tools.



## PRODUCT

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### Who did we place? [1/2]

- ◆ **2 Node.js Engineers:** One with over 12 years of experience who quickly became the team lead, and another with over 2 years of experience. Both are proficient in Node.js, TypeScript, Redis, MongoDB, Docker, and Elasticsearch.
- ◆ **DevOps Engineer:** With over 6 years of experience and expertise in Google Kubernetes Engine (GKE), Elasticsearch, Kibana, Google Cloud Platform (GCP), and the Elastic Stack (ELK).
- ◆ **UX/UI Designer:** With over 4 years of experience in web, mobile, and graphic design across various niches.
- ◆ **Project Manager:** With over 5 years of experience, including expertise in data integration, Scrum Master practices, and IT business consulting.
- ◆ **Entry-Level C++ Engineer:** With research experience at a science institute, skilled in C++, C#, Objective-C, Node.js, and TypeScript.



#time-tracking

# Insightful

Insightful specializes in workforce analytics and productivity software and their solution includes productivity management, time-tracking, and employee monitoring tools.



## PRODUCT

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### Who did we place? [2/2]

- ◆ **Software QA Team Lead:** With over 5 years of experience, specializing in TestRail for Web, Desktop, and Mobile Apps. Expertise includes testing applications with microservice architecture and cloud-based solutions.
- ◆ **2 DevSupport Specialists:** With over 1 year of experience in customer and technical support roles, equipped with basic JavaScript development and debugging skills (Angular 2+/Node.js).
- ◆ **Talent Acquisition Manager:** With over 3 years of experience in headhunting, full-cycle recruitment, and HR processes.
- ◆ **Account Team Lead** with over 5 years of experience in B2B SaaS product sales.
- ◆ **2 Account Executives:** with over 3 years of experience.
- ◆ **Enterprise-Level Customer Success Manager:** With over 4 years of experience, specializing in customer satisfaction and account management.



#time-tracking

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Insightful specializes in workforce analytics and productivity software and their solution includes productivity management, time-tracking, and employee monitoring tools.



## TESTIMONIAL

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“

*As a fast-growing tech startup, we had to fill many positions pretty fast. FatCat Coders were able to plug in and run all the processes independently placing the right people. They have an extraordinary team who was ready to fulfil all of our requests and share our team's values as their own.*



**Ivan Petrovic**

CEO @ INSIGHTFUL



#healthcare

# Enjoy Good Health

A team of medical professionals had a vision to bring their products online, but faced challenges due to limited technical knowledge.

**Enjoy** Good Health.

## ABOUT

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- ◆ While successful in the medical field they realized they needed support to strengthen their online presence and approach the opportunity from a fresh perspective. They struggled to reach a broader audience, especially online where they knew they could make a bigger impact.
- ◆ Their first need was a mobile app to make their products more accessible (**Provide Health App**). This required not just technical expertise, but also support in marketing and design. After the app was successfully developed, we helped them place the right people to build their main marketing website (Enjoy Good Health), expanding their online reach even further.



#healthcare

# Enjoy Good Health

A team of medical professionals had a vision to bring their products online, but faced challenges due to limited technical knowledge.



## PROVIDE HEALTH APP

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### The challenge

- ◆ They wanted to build an app and refresh their branding to fuel growth. But without experience in managing a tech team, the complexity of the project quickly became a challenge.
- ◆ The need for support beyond recruitment required a different hiring approach, and to get that the project needed a mix of creative marketing experts paired with a skilled engineering team.

### OUR SOLUTION 🙌



#healthcare

# Enjoy Good Health

A team of medical professionals had a vision to bring their products online, but faced challenges due to limited technical knowledge.



## PROVIDE HEALTH APP

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### What did we do?

- ◆ We placed a senior Product Marketing Manager, a Project Manager, and a UX/UI Designer, alongside a Lead Engineer with over 15 years of experience and a Full-Stack Engineer, to **establish a strong foundation for product development.**
- ◆ The placed people handled and executed the project from ideation all the way to **successfully launching** it on the App Store and Play Store.



#healthcare

# Enjoy Good Health

A team of medical professionals had a vision to bring their products online, but faced challenges due to limited technical knowledge.



## PROVIDE HEALTH APP

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### Who did we place?

- ◆ **Product Marketing Manager:** With over 7 years of experience in marketing, brand management, and advertising.
- ◆ **Project Manager:** With over 7 years of experience leading agile web projects.
- ◆ **UX/UI Designer:** With more than 5 years of experience in team lead roles.
- ◆ **Lead Full-Stack Engineer:** With over 15 years of experience in complex architectures and challenging tasks using Node.js, Nest.js, PostgreSQL, React, React Native, AWS, and Stripe.
- ◆ **Full-Stack Engineer:** With more than 4 years of experience in React Native, Node.js, Nest.js.



#healthcare

# Enjoy Good Health

A team of medical professionals had a vision to bring their products online, but faced challenges due to limited technical knowledge.

**Enjoy** Good Health.

## ENJOY GOOD HEALTH (MAIN WEB PAGE)

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### The challenge

- ◆ In 2023 the team once again needed a technically vetted hiring partner to establish a marketing webpage for their products. This time around, the key challenge was ensuring secure and convenient monetary transactions.
- ◆ Their eCommerce needs could not be met through freelance hiring platforms, and traditional hiring proved both time-consuming and difficult, as *Enjoy Good Health* lacked an in-house engineering team to initiate and lead the project.

OUR SOLUTION 🙋



#healthcare

# Enjoy Good Health

A team of medical professionals had a vision to bring their products online, but faced challenges due to limited technical knowledge.

**Enjoy** Good Health.

ENJOY GOOD HEALTH (MAIN WEB PAGE)

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## What did we do?

- ◆ We **placed experts** such as a Project Manager, a Lead Architect, 2 Engineers, and a UX/UI Designer.
- ◆ The placed people **managed the entire process, from ideation to the final release**. They worked on integrating a Contentful CMS, Stripe for seamless online payments while optimizing search engine visibility by integrating Google Merchant Center.



#healthcare

# Enjoy Good Health

A team of medical professionals had a vision to bring their products online, but faced challenges due to limited technical knowledge.

**Enjoy** Good Health.

ENJOY GOOD HEALTH (MAIN WEB PAGE)

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## Who did we place?

- ◆ **Project Manager:** With over 7 years of experience leading agile web projects.
- ◆ **Lead Engineer/Architect:** With more than 17 years of experience in various technologies, including Gatsby (Vercel), Contentful, and Stripe.
- ◆ **Full-Stack Engineer:** With over 4 years of experience in Gatsby, Contentful, and TypeScript.
- ◆ **Frontend Engineer:** With 2 years of experience specializing in React.
- ◆ **UX/UI Designer:** With over 4 years of experience.



#healthcare

# Enjoy Good Health

A team of medical professionals had a vision to bring their products online, but faced challenges due to limited technical knowledge.

**Enjoy** Good Health.

## TESTIMONIAL

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“

*We can't recommend FatCat Coders' simple hiring enough... They've moved us forward delivering a great product. We feel they genuinely want us to succeed. It's not just about the code. We had an idea, but we're not IT people. We are healthcare providers. We couldn't have done this project without them!*



**James Atkins**

OWNER @ PROVIDEHEALTH



#software-development

# Janea Systems

We solve enterprises' most complex software engineering challenges.



FCC × JANE A

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## The challenge

- ◆ Since 2003, Janea Systems has empowered enterprises to tackle some of the toughest software engineering challenges for Fortune 500 and major brands. Some of which are: Microsoft, Stack Overflow, Merck, Deutsche Telekom, Skype, and the U.S. Air Force.
- ◆ For complex projects like the early development of Microsoft's .NET Common Language Runtime, Janea assembles first-class engineering talent from over 20 countries worldwide. To grow their team, they needed a reliable hiring partner to simplify and speed up global hiring, connecting them with skilled, dedicated engineers worldwide.

OUR SOLUTION 🙌



#software-development

# Janea Systems

We solve enterprises' most complex software engineering challenges.



FCC × JANE A

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## What did we do?

- ◆ In just **2 months** of collaboration, we placed exceptional talents, accelerating the “time-to-hire” to meet urgent requirements.
- ◆ We delivered a hiring solution that met not only the need for skilled engineers, **but also educational requirements** - including graduates from the top-ranked schools in Electrical Engineering.



#software-development

# Janea Systems

We solve enterprises' most complex software engineering challenges.



FCC × JANE A

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## Who did we place?

- ◆ **Golang Backend Engineer** with over 7 years of experience across backend technologies including Java, SQL, JUnit, Maven, REST, Spring, Hibernate, Android Studio, and AWS.
- ◆ **.NET Full-Stack Engineer** with 11 years of expertise in Typescript, Vue, Kotlin, Jest, GitLab, Selenium, and Playwright.

## Our side of the story

- ✨ Our successful collaboration with Janea Systems led to a **partnership agreement**, making FatCat Coders their go-to hiring solution for complex projects with enterprise and Fortune 500 brands.



#hospitality

# Enjoy™

Enjoy™ is a platform designed to support food and drink establishments without charging any transaction fees.

enjoy®

FCC × ENJOY™

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## The challenge

- ◆ While they had the concept of the platform, they lacked the technical team to bring it to life.
- ◆ The need was clear: **a skilled team, quickly placed, to develop the core product.** Traditional hiring methods were slowing down the process, and freelance options weren't ideal for building such product.

OUR SOLUTION 🙌



#hospitality

# Enjoy™

Enjoy™ is a platform designed to support food and drink establishments without charging any transaction fees.

The logo for Enjoy, featuring the word "enjoy" in a lowercase, sans-serif font. The letter "j" is stylized with a yellow circle around its dot.

FCC × ENJOY™

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## What did we do?

- ◆ We swiftly **assembled a core technical team** for Enjoy™, including 3 full-stack engineers and a QA tester.
- ◆ By meeting Enjoy™'s need for a fast and cost-effective hiring, placed team members **accelerated the core product delivery in 2 months**.
- ◆ Placing the full-stack engineers with high front-end expertise helped to further **challenge the backend setup** with fresh perspectives, enhancing the initial solution through innovative approaches.

## Who did we place?

- ◆ **3 Full-Stack Engineers** with over 4 years of experience, each bringing a strong front-end expertise in technologies including React, Next.js, React Native and Chakra.
- ◆ **2 QA Testers** with over 4 years of experience in manual and automated testing.



#artificial-intelligence

# Rasa

Rasa focuses on enabling enterprises to leverage an AI-powered platform that facilitates intuitive and secure conversational solutions. Key clients include leading brands such as American Express, Adobe, and Deutsche Telekom.



FCC × RASA

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## The challenge

- ◆ Since 2016, Rasa has built a diverse team with over 130 employees and their demand for technically strong engineers is continually increasing.
- ◆ They are developing 2 products: Rasa Pro, a secure and scalable Conversational AI framework, and Rasa Studio, a no-code tool for building and refining AI assistants. To further develop those products, they needed a senior engineer and a trustworthy hiring partner with proven expertise in engineering placements to make it happen.

OUR SOLUTION 🙋



#artificial-intelligence

# Rasa

Rasa focuses on enabling enterprises to leverage an AI-powered platform that facilitates intuitive and secure conversational solutions. Key clients include leading brands such as American Express, Adobe, and Deutsche Telekom.



FCC × RASA

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## What did we do?

- ◆ We **cut the typical international hiring time in half**, completing the process in just 8 weeks.
- ◆ With the **right placement**, we ensured they were equipped with a full-stack engineer experienced in leading projects from scratch.
- ◆ The placed engineer is still actively working on their projects, continuing to be an integral part of the team.

## Who did we place?

- ◆ **Full-Stack Engineer** with over 6 years of experience, bringing expertise in frontend technologies like React, TypeScript, and Next.js, as well as backend experience with Node.js, Express, MongoDB, and MySQL, along with proficiency in testing, deployment, and developer tools such as Jest, Jenkins, Docker, and Git.



#workforce-management

# Spotted Zebra

Founded in 2020, Spotted Zebra set out to empower enterprises with a skill-focused workforce management platform based on real-time analytics across the talent lifecycle.



FCC × SPOTTED ZEBRA

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## The challenge

- ◆ With £7.7 million in Series A funding secured in 2023 and FTSE 100 clients on board, Spotted Zebra was well-positioned to expand its team.
- ◆ This created **a strong need for a secure, yet fast hiring approach** to bring in talent across design, product management, and engineering.

OUR SOLUTION 🙌



#workforce-management

# Spotted Zebra

Founded in 2020, Spotted Zebra set out to empower enterprises with a skill-focused workforce management platform based on real-time analytics across the talent lifecycle.



FCC × SPOTTED ZEBRA

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## What did we do?

- ◆ We quickly placed a Product Manager and Product Designer, **reducing time-to-hire to just a few days**, while **covering all recruitment and administrative costs**, saving Spotted Zebra both time and resources.
- ◆ We placed a **Frontend and a Backend Engineer** within a month.



#workforce-management

# Spotted Zebra

Founded in 2020, Spotted Zebra set out to empower enterprises with a skill-focused workforce management platform based on real-time analytics across the talent lifecycle.



FCC × SPOTTED ZEBRA

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## Who did we place?

- ◆ **Product Manager** with over 9 years of experience in product management possessing technical background.
- ◆ **Product Designer** with 4+ years in UX/UI design, with extensive team leadership experience.
- ◆ **Backend Engineer** with 6+ years of experience, with leadership roles in full-stack development (Rust, Node.js, PHP, Vue.js, SQL/NoSQL).
- ◆ **Frontend Engineer** with 10+ years of experience, leadership responsibilities, and expertise in JavaScript, HTML/CSS, React, Typescript, GraphQL, jQuery.



#call-tracking

# CallRail

Founded in 2011, CallRail is a leading call-tracking and lead intelligence platform that helps businesses convert calls into actionable data.

CallRail

FCC × CALLRAIL

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## The challenge

- ◆ CallRail drives client success by integrating tools like Google Ads, Google Analytics, and Microsoft Advertising.
- ◆ Their engineering team needed to expand with a specialized WordPress Ruby Engineer to work on critical functionalities.

OUR SOLUTION 🙋



#call-tracking

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CallRail

FCC × CALLRAIL

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## What did we do?

- ◆ We provided them with a **perfect match** when it comes to technical knowledge and experience.
- ◆ **The engineer worked on improvements**, such as enhancing functionality to test user integration with CallRail on their website, ensuring everything worked correctly and consistently.
- ◆ Following our placement model, **we ensured that the engineer received all necessary support**, including administrative assistance, equipment, home office setups, private health insurance, additional tools, and career development benefits.



#call-tracking

# CallRail

Founded in 2011, CallRail is a leading call-tracking and lead intelligence platform that helps businesses convert calls into actionable data.

CallRail

FCC × CALLRAIL

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## Who did we place?

- ◆ **WordPress Ruby Engineer** with over 4 years of experience across various projects, including web, software, and mobile development, with strong expertise in WordPress and Ruby.

The placed engineer also brought experience with React, React Native, Express, Node.js, AWS Lambda, PHP, and other related technologies.



#digital-wallet

# HolyWally (InstaWally)

HolyWally is the world's first wallet-as-a-service platform that combines adaptability, rapid scalability, and optimized user-experience. Creating a mobile wallet for your organization has never been simpler!

holywally

FCC × HOLYWALLY

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## The challenge

- ◆ InstaWally aims to provide a digital wallet platform, allowing businesses to easily customize payment solutions, enhance customer engagement, and revolutionize transactions with seamless integrations and efficient management tools.
- ◆ To ensure the best user experience, their team needed a React Native expert to build the challenging core of the mobile product.

OUR SOLUTION 🙌



#digital-wallet

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holywally

FCC × HOLYWALLY

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## What did we do?

- ◆ We provided them with a React Native engineer in **few days**, bringing the necessary technical expertise without the hassle of recruitment or administrative costs.
- ◆ The placed engineer had been with the client **for over 2 years**, delivering and maintaining the core product that required advanced engineering skills.

## Who did we place?

- ◆ **React Native Engineer** with over 5 years of experience in fullstack-focused engineering, strong leadership skills, and expertise in React.js, Node.js, React Native, iOS, Android, and GraphQL.



#marketing-widget

# ConvertMore

ConvertMore has developed a customizable widget platform designed to enhance website visitor engagement.



FCC × CONVERTMORE

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## The challenge

- ◆ As their idea evolved, the demand for a dedicated core team became increasingly urgent to support the product lifecycle, from ideation to maintenance.
- ◆ Traditional hiring methods proved inefficient, requiring significant time, effort, and resources. Freelance hiring platforms lacked the reliability needed for such roles while conventional hiring agencies were neither cost-effective nor aligned with their specific requirements. They needed a **straightforward, low-risk solution to meet these challenges efficiently.**

OUR SOLUTION 🙌



#marketing-widget

# ConvertMore

ConvertMore has developed a customizable widget platform designed to enhance website visitor engagement.



FCC × CONVERTMORE

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## What did we do?

- ◆ We **quickly placed engineers** to form the core team for the ConvertMore application, including 3 full-stack engineers and 3 frontend-focused engineers.
- ◆ To meet the client's need for swift product development team, **we also placed 2 QAs, DevOps and a Product Designer.**



#marketing-widget

# ConvertMore

ConvertMore has developed a customizable widget platform designed to enhance website visitor engagement.



FCC × CONVERTMORE

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## Who did we place?

- ◆ **Lead Engineer:** Over 5 years of experience leading teams in full product software development from scratch.
- ◆ **2 Full-Stack Engineers** with over 4 years of experience with a tech stack focused on React, Express, Node.js, and AWS Lambda.
- ◆ **3 Frontend Engineers** with over 4 years of experience creating unique, intuitive solutions across various niches, with strong expertise in React.
- ◆ **2 QA Testers** with over 4 years of experience in both automated and manual testing, including Cypress.
- ◆ **Product Designer** with over 5 years of experience.
- ◆ **DevOps Engineer** with over 5 years of experience with technologies such as Kubernetes, Docker, Jenkins, Terraform, AWS, Azure, CI/CD pipelines, and infrastructure automation.



#fintech

# TradeWay

Tradeway is a dynamic trading platform specializing in trading services.

trade▲▲ay

FCC × TRADEWAY

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## The challenge

- ◆ Although the platform's concept was supported by a skilled team of Product Owners and a Product Designer, it lacked a dedicated technical team to bring the vision to life.
- ◆ This required a partner with a strong understanding of the many challenges startups face and the experience to navigate the complexities of building a technical team. They needed someone with a proven record, who was not only skilled but also passionate about working with startups, offering the flexibility to adapt to their evolving needs.

OUR SOLUTION 🙌



#fintech

# TradeWay

Tradeway is a dynamic trading platform specializing in trading services.

trade▲▲ay

FCC × TRADEWAY

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## What did we do?

- ◆ We quickly delivered 3 Engineers **within days** that have successfully led the project to a soft launch in 4 months. The collaboration remains ongoing with the team focused on further developing the product.
- ◆ The engineers tackled many challenges and played a key role in the: backend infrastructure of the webpage, frontend development, and database integration.

## Who did we place?

- ◆ **2 Full-Stack Engineers** with over 6 years experience with leadership skills. Their tech stack includes (not limited to) Node.js, Nest.js, AWS, TypeORM, PostgreSQL, third-party trading integrations, TypeScript, React, Next.js, and AntDesign.
- ◆ **Frontend Engineer** with over 3 years experience in building web applications from scratch, using React, Next.js and TypeScript.



#fintech

# TradeWay

Tradeway is a dynamic trading platform specializing in trading services.

trade▲▲ay

## TESTIMONIAL

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“

*Hiring our own team was challenging as many candidates didn't meet the qualifications we were looking for. FatCat made everything easier by providing skilled experts ready to start within three days. They first placed two full-stack engineers, whose flexibility allowed us to focus precisely where we needed.*

**Ilija**

CO-FOUNDER @ TRADEWAY



#fintech

# Accrue Savings

The future of customer loyalty is in the balance — Accrue is a stored value platform that gets customers to their next purchase.

**Accrue**  
SAVINGS

FCC × ACCRUE

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## The challenge

- ◆ Accrue Savings is a startup that empowers responsible consumerism through a fintech platform that integrates savings with rewards. Their innovative tools such as **Accrue Wallet** and **Accrue Pay** allow consumers to purchase products without debt.
- ◆ They faced the challenge of finding experienced and cost-effective engineers that are a fit for their team.

OUR SOLUTION 🙋



#fintech

# Accrue Savings

The future of customer loyalty is in the balance — Accrue is a stored value platform that gets customers to their next purchase.

**Accrue**  
SAVINGS

FCC × ACCRUE

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## What did we do?

- ◆ We placed 2 Full-Stack Engineers with over 8 years of experience **in just 4 weeks.**
- ◆ Following this success we placed an intermediate-level Full-Stack Engineer.
- ◆ 2 of the 3 engineers are still actively working on the projects, contributing to ongoing improvements.

## Who did we place?

- ◆ **2 Full-Stack Engineers** with over 8 years of experience skilled in TypeScript, React, Next.js, Node.js, Nest.js, TypeORM, PostgreSQL.
- ◆ **Full-Stack Engineer** with over 3 years of experience proficient in React, Remix, Tailwind CSS, Node.js, Nest.js, TypeScript, PL/SQL, MongoDB, PostgreSQL, Redis, and JavaScript.



#healthcare

# EvermedTV

Evermed is a technology company focused on amplifying the impact of medical education.



FCC × EVERMED TV

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## The challenge

- ◆ Evermed is a video/audio platform that enhances medical education and helps major clients like the American College of Cardiology generate revenue through digital subscriptions.
- ◆ To achieve their development goals, they required a broader team of skilled engineers and support roles, turning to a partner who could meet their needs swiftly.

OUR SOLUTION 🙌



#healthcare

# EvermedTV

Evermed is a technology company focused on amplifying the impact of medical education.



FCC × EVERMED TV

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## What did we do?

- ◆ We successfully placed various technical roles: Backend, Frontend, DevOps, QA Engineers.
- ◆ We placed a Talent Acquisition Executive in less than a month.
- ◆ Over 50% of the placed professionals are still working with them after 3 years.



#healthcare

# EvermedTV

Evermed is a technology company focused on amplifying the impact of medical education.



FCC × EVERMED TV

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## Who did we place?

- ◆ **2 Backend Engineers:** One with over 5 years of experience and the other with over 10 years, skilled in Symfony framework, PHP, MySQL, RESTful APIs, Unit Testing, Swagger, Docker, and Redis.
- ◆ **4 Frontend Engineers** with over 5 years of experience with expertise in TypeScript, Angular 2+, RxJS, and REST/RPC style APIs.
- ◆ **DevOps Engineer** with over 10 years of experience with knowledge in Linux system administration, Python, AWS (EC2, RDS, VPC, ECS, EKS, S3, Route53, IAM), TLS/SSL, security, Git, HAProxy, Apache Tomcat, CloudFormation, Jenkins, monitoring and alerting, MySQL, and Docker.
- ◆ **QA Engineer** with over 4 years of experience with expertise in Selenium, Cypress.io, API Testing, SQL, MySQL, Node.js, Angular, TypeScript, and Docker.
- ◆ **Talent Acquisition Executive** with over 3 years of experience in full-cycle IT recruitment and headhunting.



#cybersecurity

# Daon

Identity Verification & Authentication  
for any customer, anywhere.



FCC × DAON

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## The challenge

- ◆ Daon is a leader in biometric authentication and identity management and with clients like Mastercard and Visa, the platform processes over 150 million daily authentications.
- ◆ As their client base grew, they needed to expand their engineering team with a focus on Java development. They required a reliable hiring partner who could quickly deliver the skilled talent they needed.

OUR SOLUTION 🙌



#cybersecurity

# Daon

Identity Verification & Authentication  
for any customer, anywhere.



FCC × DAON

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## What did we do?

- ◆ By placing both intermediate and senior Java Engineers, we answered all of their requirements quickly.
- ◆ We placed an additional Java Engineer that is still working with the client on the project.
- ◆ We successfully filled a niche role for an Application Service Engineer that is still working with the team.



#cybersecurity

# Daon

Identity Verification & Authentication  
for any customer, anywhere.



FCC × DAON

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## Who did we place?

- ◆ **2 Java Engineers** with over 7 years of experience in Enterprise Java, but also Spring Framework, REST web services, Hibernate (JPA), SOAP web services, and relational databases (Oracle, SQL Server, MySQL) and AWS.
- ◆ **Java Engineer** with over 4 years of experience, proficient in Java, Spring/Spring Boot, Hibernate, SQL databases (MySQL, PostgreSQL), NoSQL (MongoDB), and microservices architecture. Skilled in REST and SOAP web services, with additional expertise in JavaScript (React, Node.js), Jenkins, and Docker.
- ◆ **Application Service Engineer** with over 4 years of experience in Groovy, Jira, SQL, API Testing (REST/SOAP), Cisco, Quickbase, Visual Studio, HTML, CSS, JQL, Agile, GitHub



#cybersecurity

# Daon

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for any customer, anywhere.



## TESTIMONIAL

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“

*Daon has used FatCat for many of our significant placements over the past year. They have provided us an excellent bespoke service that catered to our exact needs in the industry. They took the time to understand our background, tech stack and what is that we are looking for. They have access to an amazing network of candidates, which is super important in the industry. Overall they are a great organization that always delivers.”*

### **Dalibor Panic**

SWE MANAGER @ DAON



#cybersecurity

# Safa

Envisioning a Threat-Free Future —  
Achieving a threat-free future is possible  
with SAFA's tier one research team and  
advanced threat intelligence reporting.



FCC × SAFA

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## The challenge

- ◆ Since 2022, Safa has been offering comprehensive cybersecurity solutions through its ThreatVision platform, providing threat intelligence, vulnerability research, and security assessments. From the start this critical cybersecurity service required turnkey solutions for sales, marketing, and webpage development.
- ◆ It wasn't just about product development; they needed a reliable hiring partner to manage their growing talent needs. What they required was a team highly experienced in hiring with access to a strong talent pool.

OUR SOLUTION 🙌



#cybersecurity

# Safa

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advanced threat intelligence reporting.



FCC × SAFA

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## What did we do?

- ◆ We first **placed a designer to handle urgent tasks** during a critical period.
- ◆ As trust grew our collaboration expanded, and we **placed a Head of Business Development**.
- ◆ Then we placed: a Project Manager, a Designer, and 2 experienced Full-Stack Engineers. Together they successfully brought the webpage from ideation to execution, while also supporting its continuous maintenance.



# Safa

Envisioning a Threat-Free Future —  
Achieving a threat-free future is possible  
with SAFA's tier one research team and  
advanced threat intelligence reporting.



## Who did we place?

- ◆ **Project Manager** with over 7 years of experience leading agile web projects.
- ◆ **2 UX Designers**, each with over 5 years of experience in web development, working on building solutions from scratch.
- ◆ **2 Full-Stack Engineers:** One with leadership skills and over 5 years of experience, the other with over 15 years of experience in architecture. Their tech stack includes (not limited to) Contentful, Vercel, React, Next.js and Tailwind.
- ◆ **Head of Business Development** with 6+ years of experience in sales strategy and execution for niche industries and international startups, including enterprise marketing.



#digital-banking

# WIO

The all-in-one digital financial platform created to reboot banking for everyone.

Wio

FCC × WIO

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## The challenge

- ◆ Wio offers a modern digital banking experience and their solutions include seamless banking products and automation for SMEs, as well as personal banking features like Saving Spaces .
- ◆ With the CTO and core team in place, they needed a hiring partner with access to experienced engineers who could develop their webpage and handle the necessary CMS integration. Traditional and freelance hiring methods could not effectively meet these specific needs.

OUR SOLUTION 🙌



#digital-banking

# WIO

The all-in-one digital financial platform created to reboot banking for everyone.

Wio

FCC × WIO

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## What did we do?

- ◆ We placed a main Project Manager and 3 Full-Stack Engineers skilled in webpage integrations.
- ◆ The client's deadline was met because the engineers swiftly integrated into their team, delivering the webpage while independently managing the CMS integration.

## Who did we place?

- ◆ **Project Manager** with over 7 years of experience in managing web projects in cross-functional teams across SaaS, Startups, Finance, and Healthcare industries.
- ◆ **3 Full-Stack Engineers** with 3 to 7 years of experience, specializing in web development and JamStack. They bring expertise in Contentful, Gatsby, React, Next.js, and Node.js.



#insurance

# AdCubum

Our Products are the Backbone of the Swiss Healthcare System.

As the Swiss market leader for core insurance systems, we, together with our customers, drive the digitalisation of the health and accident insurance market and the P&C market with our innovative solutions.

**adcubum**

FCC × ADCUBUM

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## The challenge

- ◆ AdCubum is a leading provider of innovative solutions for the insurance industry. Its core product, AdCubum Syrius, is a modular software designed to streamline and digitize insurance processes catering to health, property, and casualty insurers. The platform supports the entire insurance lifecycle, from policy administration to claims processing ensuring efficient and seamless management.
- ◆ Without an in-house recruitment team their tech team needed help hiring engineers proficient in Java technologies to enhance the existing code. The company's needs were clear: they were looking for a partner with deep technical knowledge and not just a typical hiring service.

OUR SOLUTION 🙌



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**adcubum**

FCC × ADCUBUM

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## What did we do?

- ◆ **9 Java Engineers** were successfully placed, including specialists in migrating legacy code to modern versions.
- ◆ The team was further strengthened by adding a Vue.js Engineer, a DevOps Specialist, a Test Engineer, and niche roles like an Information Security Expert, **bringing the total to 14 new members.**
- ◆ We met the client's diverse staffing needs, including some **German-speaking engineers.**



#insurance

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**adcubum**

FCC × ADCUBUM

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## Who did we place? [1/2]

- ◆ **5 Senior Java Engineers** with over 5 years experience in migrating from Java JEE to modern tech, including Spring, OpenShift, AWS, GCP, Gradle, Jenkins, and Artifactory.
- ◆ **3 Medior Java Engineers** with over 4 years of experience with Java 11–17, Spring Boot, MapStruct, OpenShift, Helm, Docker, Jenkins, Git, Gradle, SonarQube, JUnit, PostgreSQL, and Oracle.
- ◆ **Full-Stack Java Engineer** with 4 years of experience in Java and React.
- ◆ **Frontend Vue.js Engineer** with over 10 years of experience on various frontend projects.
- ◆ **DevOps Engineer** with over 9 years of experience in on-premise/hybrid cloud infrastructure, Kubernetes, and microservices.



#insurance

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**adcubum**

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## Who did we place? [2/2]

- ◆ **Test Engineer** with over 10 years of experience in TestBench, QF-Test, SoapUI, Postman, Selenium, JMeter, SQL, Git, Jenkins, and Java understanding.
- ◆ **Information Security Expert** with over 10 years of experience, certified in Cybersecurity and ISO 27001; skilled in SIEM, Terraform, Microsoft Azure, and AWS.





# Achievements & Insights



# Our successes

Over the past 6 years we've placed over 200 engineers for more than 50 clients. The placed engineers have successfully completed over 70 projects helping businesses across various industries grow.

With over 4 million+ hours of tracked work and a focus on smooth placements, we're committed to delivering lasting impact on your projects too.

YEARS

6

CLIENTS

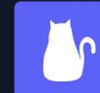
50+

ENGINEERS

200+

PROJECTS

70+



## FINAL TAKEAWAY

*At FatCat Coders, we make it easy to find and place the right engineers without the hassle of traditional hiring.*

*Since 2018 we've worked with clients in industries like SaaS, Fintech, Healthcare, Cybersecurity, Risk Management and Artificial Intelligence Solutions, ranging from startups to large enterprises. This experience has given us valuable insights into the unique needs and processes of each company.*

*That's why we've created a simple hiring solution that handles payroll, contracts, and legal workload for all our clients including you. We also make sure your placed team members have home office setups, health insurance and more, so you can focus on what matters: growing your business.*

**LET'S BUILD SOMETHING GREAT TOGETHER! →**

# Thank you!

CONTACT US

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